From: Larry Glackin

To: Microsoft ATR

Date: 1/23/02 5:49pm

Subject: Microsoft Settlement

Dear Sirs;

I agree with Matthew:

"While we applaud Microsoft for raising the idea of helping poorer schools as part of the penalty phase of their conviction for monopolistic practices, we do not think that the remedy should be a mechanism by which Microsoft can further extend its monopoly," said Matthew Szulik, CEO of Red Hat. "Through this proposal all of the states and all of the schools can win, and Microsoft will achieve even greater success for its stated goal of helping schools. By providing schools with a software choice, Red Hat will enable Microsoft to provide many more computers to these schools. At the same time, the schools can accept this offer secure in the knowledge that they have not rewarded a monopolist by extending the monopoly.

My own thoughts....

Microsoft could reduce its prices across the board, they could still operate at a profit. The penalty should be something that makes a difference to Microsoft, the amount should be more like 30 billion dollars - that is Microsoft's reserve. It could be a combined thing, new hardware for schools using the Red Hat software proposal and the rest in reduced prices until the 30 billion has been spent...

Thank You

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